



MARI J. FRANK, ESQ. CIPP

attorney | mediator | professional speaker | radio host

About Mari J. Frank

Mari J. Frank, Esq. CIPP, attorney/mediator, author, radio show host, and energetic professional speaker is an expert at “solutioneering” to resolve conflicts and transform adversity into opportunity. For almost three decades she has successfully resolved thousands of disputes and has taught professionals effective, dynamic negotiation, mediation, and conflict transformation skills. Unlike a “shark” attorney, her approach is more like the “dolphin,” gentle, yet powerful and formidable. With her extensive practical experience in creating agreements and resolving conflict and her unique presentation style, Mari is renowned as someone who can articulate issues simply, yet in an entertaining manner.

Meeting planners love Mari Frank for her ability to put on a terrific presentation that is custom-tailored to their audiences and filled with substance and humor.

Mari is a creative problem solver widely recognized for empowering her clients and audiences with tools to resolve the most challenging circumstances. She teaches business professionals how to improve morale and productivity while saving the enormous cost of conflict. As a trainer for various companies and agencies, she excites, educates, and entertains her audiences so that the program is enjoyable. Aside from resolving cases and training professionals, she continues to enjoy teaching negotiation and mediation at the University of California, Irvine. As a passionate dispute resolver, Mari hosts a weekly talk radio show, *Prescriptions for Healing Conflict*, which airs on Monday mornings at 8:30 AM PST on KUCI 88.9 FM in Irvine, California, streaming on www.kuci.org. Her many published articles, booklets, and textbook on negotiation and conflict resolution show readers how to establish cooperative and effective relationships. She is the author of five books and has been featured on *Dateline*, *48 Hours*, *Montel*, *O'Reilly Factor*, and hosted a PBS TV Special.

Selected Presentations by Mari J. Frank

Successful, Empowering Negotiations

- Turn Adversity Into Productivity
- Negotiate Your Way to Success
- From Conflict to Collaboration
- Reaching Resolution
- The Power of Solutioneering
- Creating Successful Agreements
- How to Negotiate with Difficult People
- Getting the Deal You Want
- Prescriptions for Healing Conflict
- Turn Negotiation Breakdowns into Breakthroughs

What attendees say about Mari J. Frank

“Mari is enthusiastic, entertaining and a great presenter.”

The Community Mediation Center

“Wonderful, dynamic, informative...”

George Schmutz, President, Corporate Directions

Mari is a consummate speaker and really knows how to negotiate...”

John Dolan, Author, Negotiate like the Pros

“A powerful, informative motivational speaker...”

John Hansch, Hansch Financial Group

“Mari is a fabulous dynamic motivational speaker...”

Chris Badman, Marketing Strategy, US Sales Corporation

Sample list of companies who benefited from Mari's programs

- Hughes Corporation
- American Express
- Lee Hecht Harrison, Inc.
- Lincoln National Insurance
- Corporate Directions
- Bechtel Corporation
- BioCom San Diego
- General Electric Corporation
- Imperial Bank
- Salk Institute
- California Association of Personnel Consultants
- Realty Investment Association

To learn more visit

www.ConflictHealing.com • www.MariFrank.com

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